

Conference program *(Subject to change)*

Tuesday 7th November 2017

Wyndham Grand Chicago Riverfront

19.00-21.00 **Welcome Reception**

Wednesday 8th November 2017

Meeting room: The Penthouse, Wyndham Grand Chicago Riverfront

8.00 REGISTRATIONS

9.00 **Welcome & introduction**

Colm Kennedy, Executive Vice-President Americas | Munich Re Automation Solutions Ltd

9.15 **Munich Re Automation Solutions - Company update**

Ross Mayne, Chief Executive Officer | Munich Re Automation Solutions Ltd

9.30 **Introduction of participants**

All participants

10.00 **Underwriting as a service**

Colm Kennedy, Executive Vice-President Americas | Munich Re Automation Solutions Ltd

Brooke Tyson, Senior Project Manager and Business Analyst | Munich Re Automation Solutions Ltd

Paul Trayers, Solution Architect | Munich Re Automation Solutions Ltd

11.30 COFFEE BREAK

12.00 **ALLFINANZ showcase – Underwriter Workbench with Pacific Life Insurance Company**

Jennifer Swazo, Director | Pacific Life Insurance Company

Anita Karanjia, Business Consultant | Pacific Life Insurance Company

Mallik Ravipati, AVP, Application Development | Pacific Life Insurance Company

12.30 LUNCH



14.00 **ALLFINANZ – WHAT’S NEW – Product vision and roadmap**

PAUL ENNIS, Senior Product Manager | Munich Re Automation Solutions Ltd

15.00 **PRODUCT WORKSHOP**

Digital Underwriting - New features in AIS

PAUL ENNIS, Senior Product Manager | Munich Re Automation Solutions Ltd

15.30 **COFFEE BREAK**

16.00 **ALLFINANZ showcase – Protective Life Insurance Company**

Brad Gabel, Vice President and Chief Underwriting Officer |
Protective Life Insurance Company



16.30 **Wrap up and close of day ONE**

19:00 **Dinner at RPM Steak |** 66 W Kinzie St, Chicago, IL 60654, USA

Thursday 9th November 2017

Meeting room: The Penthouse, Wyndham Grand Chicago Riverfront

9.00 **Recap & welcome to day TWO**

Colm Kennedy, Executive Vice-President Americas | Munich Re Automation Solutions Ltd

9.05 **How to engage with Millennials**

Guest speaker: Paul Angone, Millennial expert and best-selling author

10.00 **Audience survey session – Selling to Millennials**

All participants

10.30 **COFFEE BREAK**

11.00 **ALLFINANZ showcase – Predictive Modelling with Pacific Life and Munich American Reassurance Company**

Adeel Qureshi, Associate Actuary | Pacific Life Insurance Company

Jennifer Swazo, Director | Pacific Life Insurance Company

Adnan Haque, Predictive Modeler | Munich Reinsurance America Inc

11.45 **ALLFINANZ product suite | Data and analytics**

Declan O'Neill, Vice President of Business Analytics | Munich Re Automation Solutions Ltd

12.45 **Audience survey session – Claims rules**

All Participants

13.00 **BUFFET LUNCH**

14.00 **ALLFINANZ showcase – Data services and improving STP rates with Lincoln Financial Group**



Emma Ladd, Vice President Operations | Lincoln Financial Group

Peter Rogers, Director, TermAccel | Lincoln Financial Group

Declan O'Neill, Vice President of Business Analytics | Munich Re Automation Solutions Ltd

Phil Daly, Senior Business Consultant | Munich Re Automation Solutions Ltd

14.45 **BREAK OUT GROUP DISCUSSIONS | Tomorrow's products**

15.45 **ALLFINANZ User Online Community Forum**

Teri Zupec, Account Manager | Munich Re Automation Solutions Ltd

16:00 **Wrap up**

16.30 **CLOSE OF THE CONFERENCE**